



## Document Solutions Specialist Partners 2012

As a customer, you enjoy an unparalleled choice of HP business partners offering products, solutions, and services to meet your needs. Our partners are critical to the HP customer experience, delivering everything from same-day procurement convenience to the latest, most sophisticated technologies.

The HP PartnerONE Specialist designation is just one more way HP is simplifying client choice. Specialist partners understand that each customer is unique. They employ experienced professionals whose dedication and industry knowledge help them assess your specific business needs and provide tailored solutions to meet them.

With HP Specialist partners, you get leading-edge skills and specialized knowledge delivered by a team of experts who are **highly recommended by HP** and get IT right the first time.

Partners that have earned the HP Document Solutions Specialist designation have been certified in specific HP solutions, allowing them to provide document and business process improvements for your organization.

HP Document Solution Specialist partners provide HP-branded solutions, manufacturer-agnostic software solutions, and independent partner solutions. Identified solutions include a focus on secure printing, mobile printing, electronic document management, rules-based printing, as well as industry-specific applications. HP continues to review and add solutions geared toward business or document process improvement to our portfolio.

Specialist partners are recommended by HP.